



CITIZENSHIP HIGHLIGHTS



**ABBOTT  
IN INDIA**

## ABBOTT IN INDIA



**1910**

Operations founded



**₹6,162 CRORES**

\$1.01 billion revenue in India in 2014\*



**14,000+**  
**EMPLOYEES**

Abbott's largest presence outside of the United States



**A STRONG NETWORK**

50,000+ stockists and 500,000 pharmacies distribute our branded generic pharmaceutical products



Pharmaceutical manufacturing facilities in Verna, Goa and Baddi, Himachal Pradesh and a nutrition plant in Jhagadia, Gujarat



**R&D**

Pharmaceutical facility in Mumbai and nutrition facility in Bengaluru

## INDIA: UNLIMITED POTENTIAL

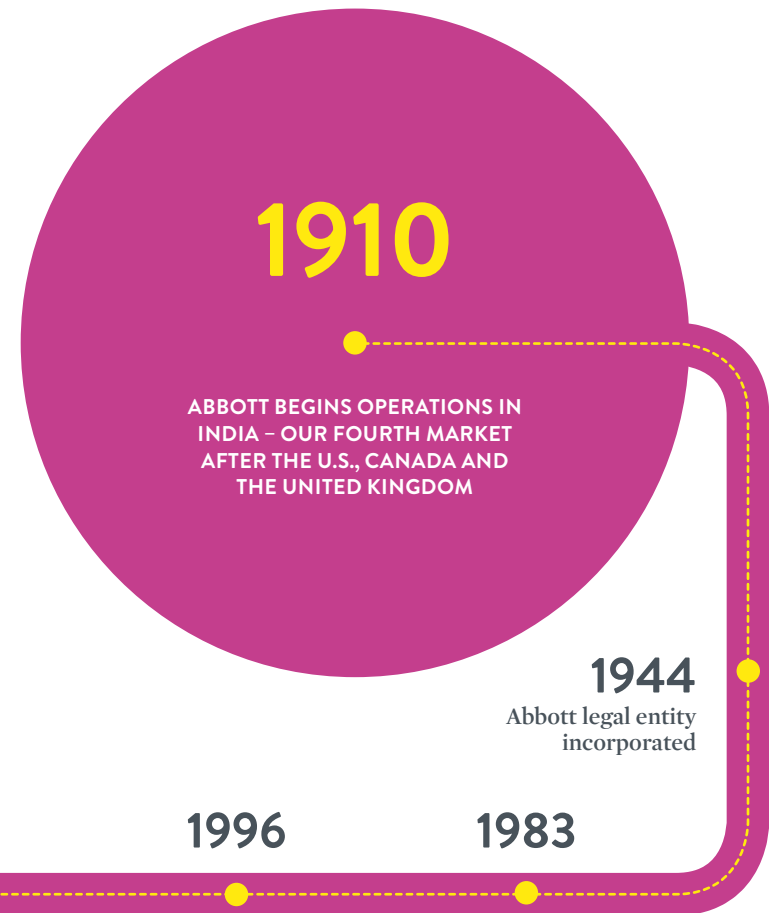
The world's largest democracy, comprised of more than 1.2 billion people. A young society looking to achieve its potential, with 65 percent of the population below the age of 35. These are just a few of the many factors that underscore the tremendous opportunities for growth and progress in India.

A vital part of realizing this potential is unlocking the power of health, across India. Better health allows people and communities to achieve more.

Abbott has long been in the business of life, helping the people of India to live their best lives for more than 100 years. Looking ahead, we aim to create more possibilities for more people – working together to build better lives and stronger communities across the country.

\* All figures shown in Indian Rupees are based on the average foreign exchange rate for 2014, which was 61.009 rupees/US dollar.

# 100+ YEARS OF COMMITMENT



1910

ABBOTT BEGINS OPERATIONS IN INDIA – OUR FOURTH MARKET AFTER THE U.S., CANADA AND THE UNITED KINGDOM

1944

Abbott legal entity incorporated

2006

Abbott's diabetes care and vascular businesses begin operations

2001

Acquisition of Knoll Pharmaceutical Co., adding such brands as Digene, Brufen, Cremaffin and Eptoin

1998

Abbott nutrition products introduced

1996

Goa factory starts commercial production of pharmaceuticals

1983

Abbott's diagnostics business begins operations

2010

LANDMARK 100 YEARS IN INDIA

Acquisition of Solvay Pharmaceuticals and Piramal Healthcare (domestic formulations)

2012

Opened nutrition R&D facility in Bengaluru – "In India for India"

2014

Inaugurated first Greenfield nutrition plant at Jhagadia, Gujarat, to manufacture nutrition products for the Indian market

TODAY

4

MAIN LINES OF BUSINESS



BRANDED GENERIC PHARMACEUTICALS  
MEDICAL DEVICES  
NUTRITION  
DIAGNOSTICS

# OUR GLOBAL CITIZENSHIP STRATEGY

## STRATEGIC PRIORITIES

---



### DELIVERING PRODUCT EXCELLENCE

People around the world depend on our products, and our business, to help them lead healthier lives. This is our fundamental purpose: delivering innovative, high-quality products that help people live better.



### IMPROVING ACCESS

We want the products we create to reach the people who need them. That's why we work in partnership to expand availability of our products and address key barriers, including building healthcare capacity.



### SAFEGUARDING THE ENVIRONMENT

We work to reduce the environmental impact of our business, from sourcing raw materials, to manufacturing and distributing our products, to the use and disposal of our products and packaging.

## OUR APPROACH

---

# 1

### RESPONSIBLE BUSINESS PRACTICES

We run our business in the right way, for the long term. Every day, through actions big and small, we ensure that our business works for the benefit of the many people we serve.

# 2

### INCLUSIVE BUSINESS / SHARED VALUE

By building capacity in our supply chain, creating localized products and expanding the reach of our products and addressing barriers to care, we work to meet unmet social needs while building our business.

# 3

### STRATEGIC PHILANTHROPY

Abbott and our foundation, the Abbott Fund, support social programs that align with our business, harnessing the specialized expertise of Abbott employees and our innovative products.

As a responsible member of business society, Abbott in India fully complies with Section 135 of the Companies Act 2013 that mandates companies registered in India to spend 2 percent of their average net profits for the last three financial years towards corporate social responsibility (CSR). During the financial year 2014-15, Abbott spent ₹ 4.63 Crores (\$759,215) on CSR activities. You can view Abbott India Limited's Annual Report 2014-15 by visiting the Investor Relations section of [www.abbott.co.in](http://www.abbott.co.in) and selecting Annual Reports.



## JHAGADIA PLANT DESIGNED FOR QUALITY

Abbott's new nutrition plant in Jhagadia uses state-of-the-art technology for our advanced manufacturing operations, following the high standards of GMP (Good Manufacturing Practices). Spread over an area of more than 39 acres (more than 159,850 square meters), the plant uses a completely sealed production procedure with "Zero Touch" and "Zero Exposure" during manufacturing, to ensure that products are untouched by human hands and are not exposed to outside elements until the final packaging stage.



## ENVIRONMENTAL SUSTAINABILITY

A key part of our global waste reduction effort is a comprehensive program to certify Abbott sites as Zero Waste to Landfill. This means none of the waste goes to landfill, but is instead diverted to become a resource for other beneficial uses. Our manufacturing plant in Goa is the first Abbott plant outside of Europe to achieve Zero Waste to Landfill status.

## COMMITMENT TO SOURCING LOCALLY

At Abbott, local sourcing is an important part of building a more inclusive business that helps communities thrive in India and around the world. In India, we aim to source up to 80 percent of our nutrition product ingredients locally. To help achieve this goal, Abbott is providing 1,500 small and rural dairy farmers with the support and infrastructure they need to increase their incomes, while expanding the supply of high-quality milk we need to grow our business. Working with our nonprofit partners, we are providing training on business skills and animal care, and building new milk chillers in 10 villages to help farmers with efficient transport and storage of milk. By developing a sustainable supply of high-quality, locally produced milk, we're building our business, and empowering families to grow rural economies.



INCLUSIVE BUSINESS /  
SHARED VALUE

## MAKING PRODUCTS FOR INDIAN CONSUMERS

In 2012, Abbott opened a nutrition R&D center in Bengaluru to accelerate the development and delivery of local science-based nutrition products for India. The nutrition R&D center and Abbott's new nutrition manufacturing plant in Jhagadia work together to deliver innovations that help people around the world live better at all stages of life, while offering new flavors and formats that meet specific Indian tastes and preferences. One of the first products developed and manufactured in India is *PediaSure® Kesar Badam*, a saffron almond flavor.



## THE WONDER GRAIN

More than 200 million people living in India, many of them children, are hungry and malnourished. Rice, a staple for two-thirds of India's people, can play an important part in overcoming micronutrient malnutrition. That's why Abbott and our foundation, the Abbott Fund, are partnering with international nonprofit organization PATH to reformulate its Ultra Rice® – an affordable manufactured grain that looks and tastes like rice, but contains important nutrients that rice lacks. With ₹9.2 Crores (\$1.5 million) in funding support from the Abbott Fund, Abbott and PATH scientists have reduced the cost of Ultra Rice by approximately 10 percent, while enhancing it with additional vitamins. These grains hold great potential to improve the quality of life for millions of children and their families in India – and over a billion people worldwide.

## GIRLS FIRST

The Abbott Fund partnered with CorStone's Girls First program to empower adolescent girls and young women through training in personal resilience – providing them with knowledge and skills to improve their health, educational outcomes and self-sufficiency. By the end of 2014, we provided ₹2.6 Crores (\$420,000) in grants to help train more than 2,000 adolescent girls in Surat, Gujarat.

## SUPPORTING LOCAL SANITATION

Abbott is investing in an initiative to improve sanitation facilities in communities where our employees live and work. Through a ₹3.1 Crores (\$500,000) commitment, we aim to make two villages in Bharuch District – Talodara and Dadheda – open defecation free. We will help build more than 450 new toilets in homes, schools and community centers, raise community awareness of the connections between sanitation and health, and empower the community to maintain the new facilities. Using mobile apps and IT-based geotagging tools, we are mapping the locations of the toilets to help monitor impact, tracking more than 15 criteria such as improved access to toilets, improvement in school attendance, enrollment and drop-out rates of school girls, cases of diarrhea or intestinal infections, reduction in healthcare expenditure and missed days of work due to illness, among others. Abbott strives to develop the sanitation intervention in Jhagadia as a best-practice model for others working to address sanitation challenges in India.

## TACKLING DIABETES AMONG PREGNANT WOMEN AND THEIR INFANTS

The Abbott Fund has provided ₹12.2 Crores (\$2 million) to the International Diabetes Federation over four years to address the rising prevalence of gestational diabetes mellitus (GDM), which affects more than 20 percent of women in India. The project aims to develop a model approach to care in screening and managing GDM in low-resource settings, improve the health outcomes of women with GDM and their newborns, and strengthen the capacity of health facilities to address GDM. To date, the program has trained more than 60 healthcare practitioners and helped 177 mothers with GDM successfully deliver healthy babies.



## PRODUCT DONATIONS

Since 2005, Abbott has distributed more than ₹31.7 Crores (\$5.2 million) worth of nutritional and pharmaceutical products to nonprofit partners supporting disaster relief efforts and ongoing humanitarian programs in India.



## STAKEHOLDER RECOGNITION

### GLOBAL

#### FORTUNE MOST ADMIRED COMPANIES

Ranked No. 1 overall and No. 1 for Social Responsibility in the Medical Products and Equipment category in 2014 and 2015

#### DOW JONES SUSTAINABILITY WORLD INDEX

Named leading company in our industry for the second consecutive year in 2014 – the 10th consecutive year Abbott has been recognized for sustainability leadership

#### THOMSON REUTERS

Top 100 Global Innovators

### INDIA

#### FROST & SULLIVAN

Top MNC Pharmaceutical Company of the Year 2011, 2012, 2013, 2014

#### GOLDEN PEACOCK

Global Business Excellence Award 2013 and Innovation Management Award 2014

#### BUSINESS TODAY BEST PLACES TO WORK

No. 1 Best Place to Work in the Pharma and Healthcare category and among the top 25 Best Places to Work in India in 2012, 2014

#### FORTUNE INDIA MOST ADMIRED COMPANIES

Top 10 Most Admired Companies in the Pharma and Healthcare sector 2013, 2014

#### RURAL MARKETING ASSOCIATION OF INDIA

Best Corporate Social Responsibility Initiative 2013

ABBOTT.IN

Abbott  
Registered Office  
3-4 Corporate Park  
Sion Trombay Road  
Mumbai - 400 071  
India



**MIX**  
Paper from  
responsible sources  
**FSC® C003546**

Copyright © 2015 Abbott. All rights reserved.

